

March 21, 2011

Group Income and Financial Condition - 2010

Review

Group invoiced sales decreased by 11% to million €73.6 million (€83 million in 2009). Total Group sales (including indent sales) also decreased by 11% to €74 million (€83.4 million in 2009).

2010 has been yet another difficult year, with almost every market served by the Group shrinking. In the Vehicles Division and the Automotive Machinery Division, the markets fell by 51% and 24%, respectively. Overall, the size of the markets in which the Group operates was reduced by 42% on average. The new activity of distributing Shell lubricants, which was launched in March 2010, contributed greatly to preventing Company sales from following the market's downward trend.

Profit after tax increased by 54%, to €3.2 million (€2.1 million of 2009). A large part of this profit is attributed to the acquisition of the Shell lubricants activity. EBITDA was € 3.1million (€ 5.4 million in 2009).

Earnings per share were €0.46 in 2010. The Group's price-to-book value ratio (P/BV) was approximately 0.42 (closing price on 18/3/11).

Group Solvency (Equity as % of Total Assets without Cash and Securities) was 46% as at 31.12.2010 (55% in 2009).

The Board of Directors will propose return of share capital of €0,10 per share.

Summary Consolidated Profit & Loss Statement (in €000).

	1 Jan - 31 Dec	
	2010	2009
Total Sales	74,027	83,450
Indent Sales	410	267
Invoiced Sales	73,617	82,859
Gross Profit	15,548	15,975
Other Income	2,114	1,579
Administrative, Selling & Marketing Expense	(15,692)	(12,487)
Other Expenses	(133)	(402)
Operating Profit	1,837	4,665
Bargain Purchase Gain	3,414	0
Net Financial Income (Expense)	(957)	(1,463)
Depreciation included in Operating Cost	1,257	728
Net Profit before Income Tax	4,295	3,202
Taxes	(1,083)	(1,109)
Net Profit after Income Tax	3,212	2,093
Minority Rights	0	0
Net Profit After Income Tax & Minority Rights	3,212	2,093
Earnings per Share	0.46	0.30

Summary Balance Sheet Items before Profit Distribution (in €000)

	31/12/2010	31/12/2009
Assets		
Current Assets		
Cash & Securities	5,701	17,449
Accounts Receivable	27,768	16,605
Inventories	13,282	15,001
Other Receivables	2,764	450
Non Current Assets		
Intangible Assets	3,369	709
Tangible Assets	37,399	37,239
Long term Accounts Receivable	6,716	3,663
Other Long Term Assets	1,682	82
Total	98,681	91,198
Liabilities		
Short Term Bank Debt	10,251	9,291
Other Short Term Liabilities	19,278	23,577
Long Term Bank Debt	21,200	13,400
Other Long Term Liabilities	5,091	4,503
Net Worth	42,860	40,427

Petros Petropoulos AEBE was established in Thessaloniki in 1922. It manufactures, modifies, distributes and supports a wide range of automotive products including automobiles, trucks and buses, generating sets, diesel engines, boats, outboard engines, agricultural, earthmoving and industrial equipment, batteries and lubricants. The Company has a leading position in the Greek market in the sectors which it serves.

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