

March 21, 2012

Group Income and Financial Condition - 2011

Review

Group invoiced sales decreased by 14% to million €63.3million (€73.6 million in 2010). Total Group sales (including indent sales) also decreased by 14% to €63.7million (€74 million in 2010).

2010 has been yet another difficult year, with almost every market served by the Group shrinking. In the Vehicles Division and the Automotive Machinery Division, the markets fell by 56% and 17%, respectively. Overall, the size of the markets in which the Group operates was reduced by 34% on average compared to the previous year. This drop had amounted to 38% in 2010 over 2009.

Losses after tax amounted to €1,8 million (€3.2 million profit in 2010, a large part of which was attributed to the acquisition of the Shell lubricants activity).

Extra-ordinary charges in 2011 include goodwill amortization amounting to €637,000 (€530,000 in 2010), redundancy payments of €800,000 (€398,000 in 2010) and provisions for bad debts of €280.000 (€153,000 in 2010).

EBITDA was €983.000 million (€ 3.1 million in 2010).

The Group's price-to-book value ratio (P/BV) was approximately 0.32 (closing price on 19/3/12).

Group Solvency (Equity as % of Total Assets without Cash and Securities) was 46% as at 31.12.2011 (46% in 2010).

The Board of Directors will propose that no dividend be paid for fiscal year 2011.

Summary Consolidated Profit & Loss Statement (in €000).

	1 Jan - 31 Dec	
	2010	2010
Total Sales	63,731	74,027
Indent Sales	420	410
Invoiced Sales	63,311	73,617
Gross Profit	12,922	15,548
Other Income	2,338	2,114
Administrative, Selling & Marketing Expense	(14,633)	(14,917)
Other Expenses	(1,169)	(908)
Operating Profit	(542)	1,837
Bargain Purchase Gain	0	3,414
Net Financial Income (Expense)	(1,267)	(957)
Depreciation included in Operating Cost	1,525	1,257
Net Profit before Income Tax	(1,809)	4,295
Taxes	6	(1,083)
Net Profit after Income Tax	(1,803)	3,212
Minority Rights	0	0
Net Profit After Income Tax & Minority Rights	(1,803)	3,212
Earnings per Share	(0.26)	0.46

Summary Balance Sheet Items before Profit Distribution (in €000)

	31/12/2011	31/12/2010
Assets		
Current Assets		
Cash & Securities	5,747	5,701
Accounts Receivable	24,935	27,768
Inventories	11,099	13,282
Other Receivables	4,867	2,764
Non Current Assets		
Intangible Assets	2,961	3,369
Tangible Assets	37,348	37,399
Long term Accounts Receivable	4,637	6,716
Other Long Term Assets	1,716	1,682
Total	93,310	98,681
Liabilities		
Short Term Bank Debt	13,447	10,251
Other Short Term Liabilities	16,069	19,278
Long Term Bank Debt	20,020	21,200
Other Long Term Liabilities	3,441	5,091
Net Worth	40,333	42,860

Petros Petropoulos AEBE was established in Thessaloniki in 1922. It manufactures, modifies, distributes and supports a wide range of automotive products including automobiles, trucks and buses, generating sets, diesel engines, boats, outboard engines, agricultural, earthmoving and industrial equipment, batteries and lubricants. The Company has a leading position in the Greek market in the sectors which it serves.

For further information, please contact Ms. Athina Tsiaga, tel. 30 10 3499211.