

# November 16, 2006

# Group Financial Report, Third Quarter 2006

### <u>Review</u>

Group sales during the period 1st January-30 September 2006 increased by 6,6% to € 64,7 million (€60.7 mio in 2005). Group invoiced sales during the same period increased by 15% to €63.4 million (€55.1 in 2005). Net profit before tax increased by 36% to €2.9 mio (€2.2 mio in 2005).

Sales growth was achieved by the Commercial Vehicles Division and especially by Scania trucks, Isuzu pickups and Isuzu light-duty trucks. In the Automotive Machinery Division, sales of Engines & Boats and Industrial Equipment Business Units increased, while in the Petrogen, and Agricultural Equipment Business Units they decreased compared to last year.

	Jan-	Jan-Sep	
	2006	2005	
Total Sales	64.771	60.768	
Indent Sales	1.341	5.655	
Invoiced Sales	63.430	55.113	
Gross Profit	11.482	10.590	
Other Income	808	861	
Administrative, Selling & Marketing Expenses	(8.163)	(8.012)	
Other Expenses	(119)	(573)	
Operating Profit	4.008	2.866	
Net Financial Income (Expenses)	(1.047)	(689)	
Depreciation included in Operating Cost	518	550	
Net Profit Before Income Tax	2.961	2.176	
Income Tax	(924)	(722)	
Net Profit After Income Tax	2.037	1.454	
Minority Rights	0	0	
Net Profit After Income Tax & Minority Rights	2.037	1.454	
Earnings per Share	0,30	0,22	

### Summary Consolidated Profit & Loss Statement (in 000 Euro).

# Summary Balance Sheet Items (in 000 Euro).

	30/6/2006	31/12/2005
Assets		
Current Assets		
Inventories	16.952	18.582
Accounts Receivable	22.998	26.805
Other Receivables	1.237	2.387
Cash & Securities	3.281	2.765
Non Current Assets		
Intangible Assets	397	391
Tangible Assets	19.969	20.760
Other Long Term Assets	3.080	2.627
Total	67.914	74.317
Liabilities		
Short Term Bank Debt	8.619	9.943
Suppliers	11.399	15.625
Other Short Term Liabilities	6.681	7.507
Long Term Bank Debt	12.000	12.100
Other Long Term Liabilities	1.373	1.493
Net Worth	27.841	27.649

Group Solvency (Equity plus Provisions as a percentage of Total Liabilities without Cash and Securities) was 46,4% at 30.09.2006.

Financial information for the period will be published on November 17<sup>th</sup> 2006.

#### Prospects for 2006

Profit after income tax for the year is expected to be at the same level as in 2005

The Company was established in Thessaloniki in 1922. It manufactures, modifies, distributes and supports a wide range of automotive products including automobiles, trucks, buses, generating sets, diesel engines, boats, outboard engines, agricultural, earthmoving and industrial equipment. The Company has a leading position in the Greek market in the sectors of its activity.

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