

May 16, 2012

Group Financial Report, First Quarter 2012

Review

Group invoiced sales increased by 22% to €11.2 mio (€14.4 mio in 2011). Total group sales (including indent sales) also decreased by 22% to €11.3 mio (€14.5 mio in 2011).

Losses after tax and minority rights were €-846,000 (€-519,000 losses in 2011).

Group Solvency (Equity as a percentage of Total Liabilities without Cash and Securities) as at 31 March 2012 was 47%.

Summary Consolidated Profit & Loss Statement (in 000 Euro).

Jan 1- March 31

	2012	2011
Total Sales	11,337	14,525
Indent Sales	45	61
Invoiced Sales	11,292	14,464
Gross Profit	2,220	2,980
Other Income	312	594
Administrative, Selling & Marketing Expenses	(3,216)	(3,874)
Other Expenses	(17)	(71)
Operating Profit	(702)	(371)
Net Financial Income (Expenses) and Fx Gain (Loss)	(317)	(252)
Depreciation included in Operating Cost	388	348
Net Profit Before Income Tax	(1,019)	(623)
Income Tax	173	104
Net Profit (Loss) After Income Tax	(846)	(519)
Minority Rights	0	0
Net Profit (Loss) After Income Tax & Minority Rights	(846)	(519)
Earnings per Share	(0.12)	(0.07)

Summary Consolidated Balance Sheet (in 000 Euro).

	31/3/2012	31/12/2011	
Assets			
Current Assets			
Cash & Securities	4,348	5,747	
Accounts Receivable	22,504	24,935	
Inventories	13,060	11,099	
Other Receivables	2,196	4,867	
Non Current Assets			
Intangible Assets	2,753	2,961	
Tangible Assets	37,181	37,348	
Long Term Accounts Receivable	4,282	4,637	
Other Long Term Assets	1,806	1,716	
Total	88,130	93,310	
Liabilities			
Short Term Bank Debt	14,134	13,447	
Customer Advances	11,306	16,069	
Long Term Bank Debt	19,953	20,020	
Other Long Term Liabilities	3,254	3,441	
Net Worth	39,483	40,333	

The Financial Report of the first quarter will be published on May 17th, 2012.

The Company was established in Thessaloniki in 1922. It manufactures, modifies, distributes and supports a wide range of automotive products including automobiles, trucks, buses, generating sets, diesel engines, boats, outboard engines, agricultural, batteries, earthmoving and industrial equipment. The Company has a leading position in the Greek market in the sectors of its activity.

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